# **REHNE VOSS**

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# DYNAMIC REAL ESTATE PROFESSIONAL | MULTIMILLION-DOLLAR PRODUCER

**ACCELERATING BUYING & SELLING OPPORTUNITIES FOR CLIENTS** 



### **AWARD-WINNING EXPERTISE**

**Coldwell Banker International President's Elite (2020)** 

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Coldwell Banker Professionals-Lapeer, MI Top Listing Agent (2018-2023)

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Coldwell Banker Professionals-Lapeer, MI Salesperson of the Year (2016-2023)

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Coldwell Banker International President's Circle (2015-2023)

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**Voted Lapeer County's Favorite Realtor (2012-2023)** 

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Coldwell Banker International Diamond Society (2013-2014, 2019)

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**Coldwell Banker International Sterling Society (2012)** 

# SIGNATURE STRENGTHS

- Residential & Commercial Real Estate
- Client Relations & Satisfaction
- Property Valuations & Appraisals
- Buying & Selling
- HUD, FHA, RD & VA Properties
- Market Research & Analysis
- Networking
- Regulatory Compliance
- Listing & Selling Strategies
- Business Development
- Negotiating & Closing
- Staff Supervision & Mentoring
- Marketing Communications
- Document Preparation
- Mortgage Expertise

#### **CAREER PROFILE**

#### COLDWELL BANKER PROFESSIONALS - Lapeer, MI

2005 to Present

Award-winning Real Estate office with 21+ locations and 800+ Realtors serving Southeast and Central Michigan.

**Real Estate Agent:** Accomplished sales professional with 10+ years of experience in the brokerage of residential and commercial properties. Leverage strong business acumen with exemplary customer service skills to acquire new clients and increase agency revenue. Adept at generating new business through networking and prospecting and delivering a satisfying client experience for property buyers and sellers. Sought out by clients to establish best practices and deliver market strategies for commercial and residential Real Estate properties. Represent the branch at community and industry events across the region.

Voted Lapeer County's Favorite Realtor (2012-2023)

- Skillfully analyze market trends, conditions, and activities; research active, pending, and sold listings, along with daily MLS activity reports to develop accurate comparables for buyers and sellers.
- Cultivate relationships with banks, appraisers, mortgage lenders, escrow personnel, and other Real Estate professionals, to ensure compliance with regulations and industry best practices.
- Create, submit, and file Real Estate documents, agreements, and records with the appropriate financial and government institutions.
- Serve as a mentor and trainer for new associates. Provide the resources and training each team member needs to improve individual performance and gain new clientele.
- ⊃ Develop marketing plans, fliers, newsletters, and other promotional collateral to enhance visibility and generate interest.

Salesperson of the Year (2016-2023)

Multimillion-Dollar Producer (2005-20223

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# **LICENSURE & CREDENTIALS**

Certified Real Estate Agent, STATE OF MICHIGAN
Graduate, COLDWELL BANKER UNIVERSITY
Certified Negotiation Specialist
Coldwell Banker Elite Leadership Committee (ELC) Agent
Coldwell Banker Certified Luxury Agent

# **COMMUNITY & VOLUNTEER SERVICE**

- Friend, Lapeer County Community Foundation Women's Fund
- Member, Metamora Women's Association Event Sponsor/Volunteer, Lapeer Area Citizens Against Domestic Violence
- Event Sponsor/Volunteer, Lapeer Child Advocacy Center Event Sponsor/Volunteer, Lapeer County Kiwanis Club
  - Event Sponsor/Volunteer, Lapeer Optimist Club Event Sponsor/Volunteer, LEADER Fund
    - Event/Athletic Sponsor, Lapeer Community Schools Board Member, Crank 4 A Cause

#### **CLIENT TESTIMONIALS**

"Rehne Voss is one of the best in the real estate business! She made my first-time home buying process easy and hassle-free. Rehne truly cares about her clients' needs, and it shows through her dedicated service and professionalism. I would highly recommend Rehne Voss to anyone who is looking to either purchase or sell their home!" ~ Cody C.

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"Rehne is incredibly dedicated to her clients and does a wonderful job of providing new listings and follow up. Despite her busy professional schedule, Rehne does tremendous work for her community and is someone I respect greatly and am always happy to recommend." ~ Rick F.

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"Rehne went above and beyond to make our buying a home experience enjoyable and memorable. She kept us at ease during what could have been an otherwise stressful situation. She was quick to respond whenever we had a question, helping whenever we needed and guiding us every step of the way. If it wasn't for Rehne's hard work and dedication, I don't think we would have ended up in the house we absolutely love. I recommend her to anyone looking for a realtor and will continue to do so." ~ Cyd & Charlie

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"Rehne is a great professional! She is well versed on her field and eager to serve the buyer and seller. She communicates well and is prompt in dealing with all situations that arise in the course of selling property. I would recommend her to any potential buyer or seller." ~ Bill A.

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"We used Rehne to sell our first home and purchase our second home. She helped us along the entire process for selling and purchasing. She lives and has grown up in the area so has the knowledge of homes and pricing. Her dedication to her clients is unparalleled and she really stood up for us as a buyer and seller. She was always just a phone call or email away. We continuously refer her to anyone thinking about buying or selling and will definitely use her again if the need arises." ~ Jason & Anelle B

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"Rehne was a pleasure to work with for the sale of our house- ~ from the moment we contacted her she was always honest and professional. Rehne was very motivated and able to get our house on the market and advertised quickly which in turn resulted in a very quick sale!! Rehne comes very highly recommended by us-she made a stressful decision/situation enjoyable!!" ~ Ron & Jennifer V